## USDA Weekly Retail Shell Egg and Egg Products Feature Activity Advertised Prices for Shell Eggs & Egg Products to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17. (prices in dollars per carton)

Fri. Jan 11, 2013

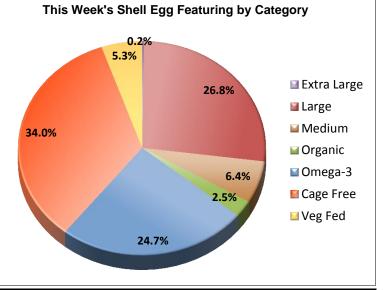
| SHELL EGG NATIONAL SUMMARY |                |                        |      |        |      |                        |        |         |      |                        |      |        |      |
|----------------------------|----------------|------------------------|------|--------|------|------------------------|--------|---------|------|------------------------|------|--------|------|
|                            |                |                        | THIS | WEEK   |      |                        | PREVIO | JS WEEK | (    | PREVIOUS YEAR          |      |        |      |
|                            | Feature Rate   | 39.9% of 23,200 stores |      |        |      | 30.9% of 22,500 stores |        |         |      | 20.0% of 22,500 stores |      |        |      |
|                            |                | X LA                   | ARGE | LARGE  |      | X LARGE                |        | LARGE   |      | X LARGE                |      | LARGE  |      |
|                            |                | Stores                 | Avg  | Stores | Avg  | Stores                 | Avg    | Stores  | Avg  | Stores                 | Avg  | Stores | Avg  |
| R                          | USDA GRADE AA  |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| E                          | White 12 pack  |                        |      | 680    | 1.49 |                        |        | 220     | 1.29 |                        |      | 140    | 1.59 |
| G                          | White 18 pack  | 30                     | 2.25 | 1,600  | 2.39 | 30                     | 2.50   | 220     | 2.02 |                        |      | 1,470  | 2.33 |
| U                          | Brown 12 pack  |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| ī                          | USDA GRADE A   |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| Ā                          | White 12 pack  |                        |      | 870    | 1.26 | 120                    | 2.10   | 1,030   | 1.38 | 30                     | 1.59 | 280    | 1.17 |
| R                          | White 18 pack  |                        |      | 450    | 2.00 | 40                     | 2.50   | 490     | 2.08 |                        |      | 730    | 2.38 |
|                            | Brown 12 pack  |                        |      | 10     | 1.29 |                        |        |         |      |                        |      | 200    | 2.89 |
|                            | USDA ORGANIC   |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| _                          | White 12 pack  |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| S                          | Brown 12 pack  |                        |      | 340    | 4.02 | 20                     | 4.99   | 470     | 4.06 | 10                     | 3.29 | 380    | 3.61 |
| P<br>E                     | OMEGA-3        |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| C                          | White 12 pack  | 430                    | 2.24 | 2,710  | 2.44 | 350                    | 2.60   | 1,820   | 2.53 | 50                     | 2.50 | 660    | 2.14 |
| ī                          | Brown 12 pack  |                        |      | 190    | 3.63 |                        |        | 140     | 2.99 |                        |      | 70     | 3.00 |
| A                          | CAGE-FREE      |                        |      |        |      |                        |        |         |      |                        |      |        |      |
| î                          | White 12 pack  | 60                     | 2.99 | 2,000  | 2.53 |                        |        | 2,120   | 2.53 | 30                     | 2.00 |        |      |
| T                          | Brown 12 pack  |                        |      | 2,520  | 2.65 |                        |        | 2,290   | 2.55 |                        |      | 650    | 3.00 |
| Ÿ                          | VEGETARIAN FED |                        |      |        |      |                        |        |         |      |                        |      |        |      |
|                            | White 12 pack  |                        |      |        |      |                        |        | 20      | 1.99 |                        |      | 240    | 2.47 |
|                            | Brown 12 pack  | 160                    | 2.63 | 560    | 2.79 | 580                    | 2.50   | 760     | 2.54 | 120                    | 2.50 | 190    | 2.63 |
|                            |                |                        |      |        |      |                        |        |         |      |                        |      |        |      |

|   | Activity Summary         | THIS WEEK | LAST WEEK | YEAR AGO | INVENTORY 5/  |  |  |
|---|--------------------------|-----------|-----------|----------|---------------|--|--|
|   | Regular                  | 3,640     | 2,150     | 2,850    | Large Eggs on |  |  |
|   | Specialty                | 8,970     | 8,570     | 2,400    | Jan-07-2013   |  |  |
|   | Total (includes MD)      | 13,470    | 11,030    | 5,770    | 460.4         |  |  |
|   | Special Rate 4/:         | 0.1%      | 0.4%      | 1.7%     | up 3.6%       |  |  |
| 1 | 5/: 1,000's of 30-doz ca | ases      |           |          |               |  |  |
| ı | 01151                    |           |           |          |               |  |  |

## SHELL EGG and EGG PRODUCTS FEATURING

Featuring of regular shell eggs is significantly more active than last week with a noticeable increase in promotions for Large AA 18 pack eggs. The average price to consumers for Large white eggs, Grade A or better, moves upward. Shoppers are hard-pressed to find deals on eggs this week as the frequency of "no price" promotions is extremely limited. Ads for Extra Large eggs are sporadic, however ads for Medium eggs increase in visibility. Specialty shell egg promotional activity is only slightly higher than a week ago, with most activity occurring near the end of the ad cycle. Cage-free and omega-3 eggs are still the most commonly featured types in this category. Liquid eggs are still commanding a good bit of ad space even though this week's activity is less than a week ago.





All report information gathered from publicly available sources including store circulars, newspaper ads, and supermarket websites.

1/: FEATURE RATE: the amount of sampled stores advertising any consumer grade of shell eggs during the current week, expressed as a percentage of the total sample. 2/: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised consumer grade of shell egg. (e.g., a retailer featuring XL and LG eggs in 100 stores would have an activity index of 200.) 3/: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)

|   |                                | NORTHE<br>(CT,DE,MA,MD,ME,                | AST U.S.<br>NH,NJ,NY,PA,R | I,VT)         |             | <b>SOUTHE</b><br>(AL,FL,GA,MS,N       | AST U.S.<br>C,SC,TN,VA,W\ | <b>/</b> )         | MIDWEST U.S.<br>(IA,IL,IN,KY,MI,MN,ND,NE,OH,SD,WI)                      |                  |             |        |        |  |
|---|--------------------------------|---|---------------------------|---------------|-------------|---------------------------------------|---------------------------|--------------------|---|------------------|-------------|--------|--------|--|
| Feature Rate <sup>17</sup> Activity Index <sup>47</sup> |                                | 43.5% of 4,600 s<br>Activity Index = 2,66 | sampled outlets           | ;             |             | 33.7% of 6,100 s<br>vity Index = 3,22 | sampled outlets           | ;                  | 39.3% of 4,200 sampled outlets Activity Index = 2,450 (includes Medium) |                  |             |        |        |  |
| CLASS   |                                | EXTRA LARGE                               | LARGE                     |               | EXTRA LARGE |                                       | LARGE                     |                    | EXTRA LARGE   |                  | LARGE       |        |        |  |
|   |                                | Price Range Stores Avg 3/                 | Price Range               | Stores Avg 3/ | Price Range | Stores Avg 3/                         | Price Range               | Stores Avg 3/      | Price Range   | Stores Avg 3/    | Price Range | Stores | Avg 3/ |  |
| USDA  | White 12 pack                  |   | 1.50                      | 1.50          |             |                                       | 1.50                      | 1.50               |   |                  | 0.88 - 1.25 | 60     | 1.06   |  |
| GRADE   | White 18 pack                  |   | 2.39                      | 90 2.39       |             |                                       | 2.39                      | 40 2.39            |   |                  | 2.39        | 10     | 2.39   |  |
| AA  | Brown 12 pack                  | 144.5                                     |                           |               |             | 14// 10 1                             |                           |                    |   | 14/11/2 (0.11    |             |        |        |  |
|   | MEDIUM                         | White 12 pack                             | 2.29 - 2.97               | 150 2.50      |             | White 12 pack                         | 0.00 4.50                 | 00 4 00            |   | White 12 pack    | 0.05 4.05   | 440    | 4.04   |  |
| USDA  | White 12 pack                  |   | 0.99 - 1.50               | 260 1.45      |             |                                       | 0.99 - 1.50<br>1.98       | 80 1.03<br>30 1.98 |   |                  | 0.95 - 1.65 | 410    | 1.21   |  |
| GRADE   | White 18 pack Brown 12 pack    |   | 1.29                      | 10 1.29       |             |                                       | 1.90                      | 30 1.96            |   |                  | 1.59 - 2.59 | 350    | 1.99   |  |
| A   | BIOWII 12 pack                 | White 12 pack                             | 1.29                      | 10 1.29       |             | White 12 pack                         | 0.98 - 1.25               | 410 1.00           |   | White 12 pack    | 0.98 - 1.00 | 250    | 1.00   |  |
| ,   | MEDIUM                         | White 30 pack                             | 1.20                      | 10 1.20       |             | White 30 pack                         | 3.48                      | 20 3.48            |   | White 30 pack    | 3.48        | 230    | 3.48   |  |
| USE   | OA ORGANIC                     | TTIME OF PACK                             |                           |               |             | TTIME OF PACK                         | 00                        | 20 01.0            |   | TTIME SE PAGE    | 00          |        | 00     |  |
| _   | White 12 pack                  |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| S   | Brown 12 pack                  |   | 3.99 - 5.39               | 110 4.39      |             |                                       | 3.99                      | 200 3.99           |   |                  |             |        |        |  |
| POME  | EGA-3                          |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| E   | White 12 pack                  | 1.99 - 2.99 290 2.29                      | 1.98 - 3.49               | 950 2.46      | 2.00 - 2.50 | 130 2.14                              | 2.00 - 3.49               | 1,350 2.28         | 2.00  | 10 2.00          | 1.99 - 3.49 | 160    | 3.16   |  |
| ĭ_  | Brown 12 pack                  |   |                           |               |             |                                       |                           |                    |   |                  | 3.69        | 180    | 3.69   |  |
| A CAC   | SE-FREE                        |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| L   | White 12 pack                  | 2.99 60 2.99                              |                           |               |             |                                       | 1.99 - 2.50               | 470 2.42           |   |                  | 1.99 - 2.50 | 390    | 2.49   |  |
| Т   | Brown 12 pack                  |   | 2.00 - 3.49               | 120 3.27      |             |                                       | 1.99 - 3.29               | 490 2.45           |   |                  | 1.99 - 3.69 | 630    | 2.80   |  |
| YVEG  | ETARIAN FED                    |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
|   | White 12 pack                  | 2.50 - 2.99 160 2.63                      | 2.40 2.40                 | 450 2.90      |             |                                       |                           |                    |   |                  |             |        |        |  |
|   | Brown 12 pack                  |   | 2.49 - 3.49<br>NTRAL U.S  | 450 2.90      |             | SOUTHV                                | /EST U.S.                 |                    |   | NORTH            | WEST U.S.   |        |        |  |
|   |                                | (AR,AZ,CO,KS,LA,                          |                           | UT)           |             |                                       | II, NV)                   |                    |   |                  | OR,WA,WY)   |        |        |  |
| ———   | ature Rate 1/                  | 36.6% of 4,100                            |                           |               |             | 41.1% of 2,900                        | •                         | <u> </u>           | 68.2% of 1,200 sampled outlets  |                  |             |        |        |  |
|   | tivity Index 2/                | Activity Index = 2,48                     | •                         |               |             | ity Index = 1,80                      | •                         |                    | Activity Index = 860 (includes Medium)                                  |                  |             |        |        |  |
|   | White 12 pack                  | Notivity mask = 2,40                      | 0.99 - 1.20               | 200 1.07      | 71011       | nty maox = 1,00                       | 1.20 - 1.99               | 340 1.82           | 710   | arrity mass = st | 1.20 - 1.66 | 80     | 1.43   |  |
| USDA  | White 18 nack                  |   | 2.29 - 2.39               | 350 2.36      | 2.25        | 30 2.25                               | 1.99 - 2.50               | 780 2.40           |   |                  | 2.39        | 330    | 2.39   |  |
| GRADE   | Brown 12 pack                  |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| AA  | MEDIUM                         | White 12 pack                             |                           |               |             | White 12 pack                         |                           |                    |   | White 12 pack    |             |        |        |  |
|   | White 12 pack                  |   | 0.39 - 1.50               | 120 1.15      | _           |                                       |                           |                    |   |                  |             |        |        |  |
| USDA  | White 18 pack                  |   | 1.98 - 2.50               | 70 2.06       |             |                                       |                           |                    |   |                  |             |        |        |  |
| GRADE   | Brown 12 pack                  |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| Α   | MEDIUM                         | White 12 pack                             | 1.00                      | 10 1.00       |             | White 12 pack                         |                           |                    |   | White 12 pack    |             |        |        |  |
| Luor  | 1 0001110                      | White 30 pack                             | 3.48                      | 10 3.48       |             | White 30 pack                         |                           |                    |   | White 30 pack    |             |        |        |  |
| USL   | DA ORGANIC                     |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| s   | White 12 pack<br>Brown 12 pack |   | 2.35                      | 10 2.35       |             |                                       | 2.35                      | 2.35               |   |                  | 2.35 - 3.99 | 20     | 3.05   |  |
| Р   | EGA-3                          |   | 2.35                      | 10 2.35       |             |                                       | 2.35                      | 2.35               |   |                  | 2.00 - 0.88 | 20     | 3.05   |  |
| E   | White 12 pack                  |   | 2.19 - 2.99               | 170 2.65      |             |                                       | 2.99                      | 70 2.99            |   |                  | 1.99        | 10     | 1.99   |  |
| C   | Brown 12 pack                  |   | 2 2.00                    | 2.30          |             |                                       | 2.00                      | . 5 2.55           |   |                  | 2.48        | 10     | 2.48   |  |
| CAC   | GE-FREE                        |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
| A   | White 12 pack                  |   | 1.99 - 2.50               | 650 2.46      |             |                                       | 2.50 - 3.00               | 290 2.93           |   |                  | 2.49 - 2.50 | 200    | 2.49   |  |
| T   | Brown 12 pack                  |   | 1.99 - 2.50               | 780 2.47      |             |                                       | 2.50 - 3.00               | 290 2.93           |   |                  | 2.49 - 3.49 | 210    | 2.55   |  |
| YVEG  | ETARIAN FED                    |   |                           |               |             |                                       |                           |                    |   |                  |             | ·      |        |  |
|   | White 12 pack                  |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |
|   | Brown 12 pack                  |   |                           |               |             |                                       |                           |                    |   |                  |             |        |        |  |

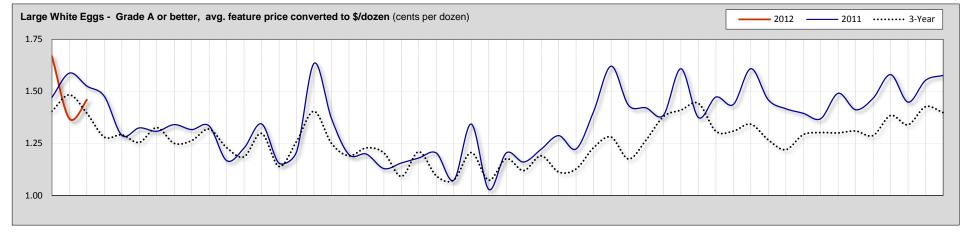
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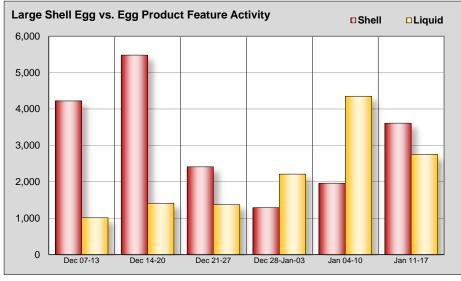
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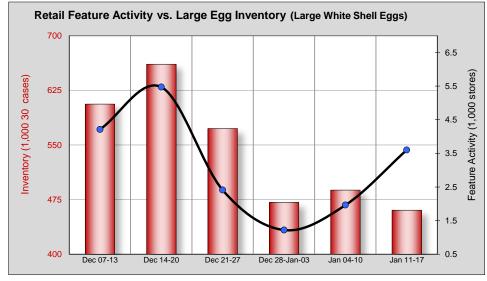
Advertised Prices for Shell Eggs & Egg Products to Consumers at Major Retail Supermarket Outlets during the period of 01/11 thru 01/17.

(prices in dollars per carton)

| EGG<br>PRODUCTS   | THIS<br>WEEK  | LAST<br>WEEK  | LAST<br>YEAR  | NORTHEAST              |               | SOUTHEAST             |               | MIDWEST                |               | SOUTH CENTRAL         |               | SOUTHWEST             |                 | NORTHWEST             |               |
|-------------------|---------------|---------------|---------------|------------------------|---------------|-----------------------|---------------|------------------------|---------------|-----------------------|---------------|-----------------------|-----------------|-----------------------|---------------|
| 1/ Feature Rate   | 10.5% 15.9%   |               | 10.3%         | 24.8% of 4,600 sampled |               | 6.1% of 6,100 sampled |               | 13.7% of 4,200 sampled |               | 7.6% of 4,100 sampled |               | 0.7% of 2,900 sampled |                 | 1.5% of 1,200 sampled |               |
| 2/ Activity Index | 2,750         | 4,350 3,590   |               | Activity Index = 1,370 |               | Activity Index = 200  |               | Activity Index = 710   |               | Activity Index = 240  |               | Activity Index = 20   |                 | Activity Index = 210  |               |
|                   | Stores Avg 3/ | Stores Avg 3/ | Stores Avg 3/ | Price Range            | Stores Avg 3/ | Price Range           | Stores Avg 3/ | Price Range            | Stores Avg 3/ | Price Range           | Stores Avg 3/ | Price R               | ange Stores Avg | Price Range           | Stores Avg 3/ |
| 14-16 oz. crtn    | 2,000 2.83    | 3,030 2.52    | 2,570 2.16    | 2.50 - 3.99            | 770 2.96      | 2.00 - 3.99           | 180 2.90      | 1.98 - 3.50            | 580 2.52      | 2.00 - 3.50           | 240 2.58      | 2.50 -                | 3.50 20 2.5     | 5 2.50 - 3.50         | 210 3.44      |
| 32 oz. crtn       | 550 4.90      | 850 4.34      | 760 4.44      | 3.99 - 5.99            | 530 4.99      |                       |               | 2.50                   | 20 2.50       |                       |               |                       |                 |                       |               |
| 3 - 4 oz. cup     | 200 2.49      | 470 2.30      | 260 2.61      | 2.50                   | 70 2.50       | 2.50                  | 20 2.50       | 2.49                   | 110 2.49      |                       |               |                       |                 |                       |               |
| 2 - 8 oz. cup     |               |               |               |                        |               |                       |               |                        |               |                       |               |                       |                 |                       |               |







Note: See page 1 for explanatory notes.